

Central MO PCC  
P.O. Box 1773  
Columbia MO 65205-1773

Poor Richard

Poor Richard, 1733.

A N

# Almanack

For the Year of Christ

1733,

Being the First after LEAP YEAR:

<i>And makes since the Creation</i>	<i>Years</i>
By the Account of the Eastern Greeks	7241
By the Latin Church, when O ent. r	6932
By the Computation of W W.	5742
By the Roman Chronology	5682
By the Jewish Rabbies	5494

*Wherein is contained*

The Lunations, Eclipses, Judgment of the Weather, Spring Tides, Planets Motions & mutual Aspects, Sun and Moon's Rising and Setting, Length of Days, Time of High Water, Fairs, Courts, and observable Days

Fitted to the Latitude of Forty Degrees and a Meridian of Five Hours West from London, but may without sensible Error serve all the adjacent Places, even from Newfoundland to South-Carolina,

By RICHARD SAUNDERS, Philom.

PHILADELPHIA.

Printed and sold by B. FRANKLIN, at the New Printing Office near the Market.

**June 17th**  
**8:00 a.m. until 1:00 p.m.**  
**Breakfast and lunch included**  
**\$50.00**  
**Courtyard by Marriott**  
**3301 Lemone Industrial Drive**

**RSVP:**

*Central MO PCC*  
*P.O. Box 1773*  
*Columbia MO 65205-1773*

**Questions:**

*centralmopcc@socket.net or Cathy Rupard at 573-474-8877*

**Management: The Keys to Success or Poor Richard's Almanack for the Mail Center Manager**

*Commonsense advice to help you enhance your value as a professional, as well as how to manage costs and take advantage of technology to improve your process. Discover the principles for achieving success in the mail industry through the sayings of Benjamin Franklin, the original Postmaster General.*

**Quality Control in Mail Center Operations:**

*In today's competitive environment, "good enough" is no longer "good enough." Privacy regulations and customers' expectations require mailers to produce defect-free documents, in the right envelope, and with the correct address. This workshop will explain why quality control is important for every mail operation, and how to integrate quality control with your existing processes. Learn the differences between TQM, Six Sigma, ISO 9000 and other quality control methods, and how they can be used in your print and mail operations.*

**ABOUT THE SPEAKER**

*Mark Fallon is an dynamic speaker who shares insights gained from a career that spans from a part-time job as a mail clerk, to an officer in the United States Army, from a corporate executive to a successful entrepreneur. As President & CEO of The Berkshire Company ([www.berkshirecompany.com](http://www.berkshirecompany.com)), Mark helps his clients develop solutions using emerging technologies and expert leadership.*

*As an award-winning speaker, Mark engages his audiences with enthusiasm and sincerity. He is able to share his personal successes and failures to help audiences learn methods to improve themselves and their teams. Mark will work with your meeting planner to address the specific needs of your audience.*

*A Certified Mail & Distribution Systems Manager (CMDSM), Mark was a recipient of MSMA's Manager of the Year, MSMA's Distinguished Service Award, the National Postal Forum's Mail Center Manager Award, and the US Postal Service Northeast Area's PCC Industry Member of the Year Award. A frequent speaker at the National Postal Forum, Xplor and local MSMA and PCC chapters, he has received numerous top speaker awards.*

*Mark received his bachelor's and master's degrees from Suffolk University in Boston. In addition to articles published in numerous periodicals and e-zines, Mark is the author of **110 Tips to Improve Your Mail Center**.*

*In his down time, Mark enjoys long-distance running. In the last few years, he's completed 10 marathons, and 3 ultramarathons, including the JFK 50-miler, with a time of 9 hours, 37 minutes and 39 seconds.*



**FOR MORE INFORMATION**

*The Berkshire Company*  
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